



# SERVICE PRICING GUIDE

**HOURLY RATES** – All non-contracted services should be quoted based on the markets hourly rate + the price per service

	Non-Chicago Market	Chicago Market
<b>Contract Rate (6:00am – 6:00pm)</b>	\$100.00 per hour	\$105.00 per hour
<b>Application Rate (Minimum of \$125 per hour)</b>	\$125.00 per hour	\$135.00 per hour
<b>Non-business Hours</b>	\$135.00 per hour	\$150.00 per hour

## EXTERIOR PERIMETER TREATMENT

Exterior treatments can be proposed using two methods: contract and billed monthly or quoted on an as-needed basis - \$125.00 minimum treatment

	Cost
<b>Termidor</b> Ant treatments only	\$0.65 per linear foot
<b>Granule Insecticides</b> Apply early spring or late fall during rainy or cold conditions. Must be watered in unless rain is predicted for best results.	\$165.00 per application (0 – 500 feet)
<b>Liquid Insecticides</b> Pressurized hand-sprayer or motorized sprayer application using DemandCS	\$0.30 per linear foot (Over 500 feet)

## ONE TIME CORRECTIVE SERVICES

<b>Stinging Insects – Ground Based Nest up to 8ft.</b>	<b>\$150.00</b>
<b>Stinging Insects – Tree based up to 24foot</b>	<b>\$250.00</b>
<b>Ants, Spiders, Mice, Occasional Invaders</b>	<b>\$205.00</b> - 30-day plan includes one follow up service
<b>Ants, Spiders, Mice, Occasional Invaders – Additional Follow up for severe infestations</b>	<b>\$100.00</b> per follow up <i>*Propose annual program</i>

## NO FLY ZONE™ PROGRAM

### Interior Small Fly Breeding Site Reduction Program

The McCloud Services No Fly Zone™ program combines bioremediation and insecticide applications to destroy breeding sites and eliminate larvae.

- Flies targeted: Drain flies, Fruit flies, and Phorid flies.
- All prices include inspection and documentation. There is a minimum contract requirement of 5 zones.

<b>Treatment of 5 Fly Zones</b>	\$25.00 per service treatment
<b>Additional Zones</b>	\$3.00 each zone / per service

### Exterior Large Filth Fly Elimination Program

The McCloud Services No Fly Zone™ program combines mechanical and insecticidal control

- Flies targeted: Bottle flies and House flies.
- High risk area insecticidal treatments (fly resting sites, dumpsters, etc.)

<b>Exterior Large Filth Fly Treatment</b>	<ul style="list-style-type: none"> <li>• <b>Contract Price:</b> \$25.00 per dumpster / compactor</li> <li>• <b>Non-contracted rate:</b> \$150.00 per service</li> </ul>
<b>Insect Light Trap Service</b> <i>Use, lease, and service for 1 Vector Plasma ILT</i>	<ul style="list-style-type: none"> <li>• <b>12-month lease:</b> \$25.00 per month</li> <li>• <b>6-month lease:</b> \$35.00 per month</li> </ul> Available for purchase – See Flying Insect Equipment Pricing plus cost of service.
<b>ILT Bulb Replacement - \$50.00 per ILT / annually</b> Annual replacement of shatter-proof ILT bulbs.	<b>Bulb Recycling - \$55.00 per ILT / annually</b> Extinguished ILT bulbs are removed and recycled offsite in accordance with federal regulations.

## FLYING INSECT EQUIPMENT PRICING

*Install Rate for Equipment - \$50.00 per ILT    Service Rate: \$6.50 per ILT*

FLYINGINSECT	UNIT	CUSTOMERPRICE	FLYINGINSECT	UNIT	CUSTOMERPRICE
2000GT Venus Polished Brass	EACH	\$270.23	Invade Concentrate (Pint)	PINT	\$38.89
2000GT Venus White	EACH	\$215.66	F-40 Shat –r – Shield Bulb F/S-R-S	BULB	\$21.72
219 GT "Sticky Tiger" Light Trap	EACH	\$265.88	Gold Stick 24"	EACH	\$5.64
Gilbert 601T ILT with Shatterproof Bulb	EACH	\$490.96	Gold Stick Mini 10.5"	EACH	\$3.88
Gilbert 601T "The Don" Insect Light	EACH	\$443.50	Invite Fruit Fly Trap	EACH	\$4.36
Gilbert 601T Junior Light Trap	EACH	\$383.90	M-362 Yellow Jacket - Vector	EACH	\$4.70
Halo 30 ILT	EACH	\$224.00	Natural Catch Fruit Fly Trap	EACH	\$4.50
Halo 15 ILT	EACH	\$168.00	Plasma Bulb	EACH	\$17.66
Halo 45 ILT	EACH	\$375.00	PT 960 Vector Fruit Fly (12/BX)	BOX	\$68.04
Vector Classic Light System	EACH	\$447.68	PT-Wasp Freeze 17oz can	CAN	\$11.34
Vector Plasma Screened	EACH	\$336.24	Vector Bulb (F15T8)	EACH	\$11.02
Gilbert Flying Venus	EACH	\$215.66	Vector Bulb Sleeved (F15T8)	EACH	\$20.46
Invade (Quart)	QUART	\$11.20	Vector Discreet Boards - each	SET	\$2.78

## PEST PROOFING

Install door sweeps, seal openings in floors and walls.

**McCloud's charge to install is \$125.00 per hour + materials (install price).** For direct sale to a customer (they install) use resale price. Product can be shipped to customer with applicable freight costs.

	UNIT	INSTALL	LABOR	CUSTOMER PURCHASE (NO INSTALLATION)
<b>General Pest Proofing</b>			\$125.00 / hr.	
<b>Door Sweep Installation (labor &amp; material)</b>	EACH	\$125.00	\$125.00 / hr.	
<b>Xcluder® – Single Roll</b>	CASE	\$27.00	\$125.00 / hr.	\$47.00
<b>Xcluder® – Bulk</b>	CASE	\$132.00	\$125.00 / hr.	\$152.00
<b>Xcluder® Blocks</b>	CASE	\$305.00	\$125.00 / hr.	\$325.00
<b>Xcluder® Strips</b>	CASE	\$143.00	\$125.00 / hr.	\$163.00
<b>Xcluder® Starter Kit</b>	CASE	\$34.00	\$125.00 / hr.	\$54.00
<b>Xcluder® 2" Wrap – 2 per case</b>	CASE	\$67.00	\$125.00 / hr.	\$87.00
<b>Xcluder® 4" Wrap – 1 per case</b>	CASE	\$53.00	\$125.00 / hr.	\$73.00
<b>Xcluder® 8" Wrap – 1 per case</b>	CASE	\$91.00	\$125.00 / hr.	\$111.00
<b>36" Commercial Xcluder® Door Sweep</b>	EACH	\$60.00	\$125.00 / hr.	\$80.00
<b>36" Xcluder® Low Profile door sweep – Clear Aluminum</b>	EACH	\$40.00	\$125.00 / hr.	\$60.00
<b>36" Residential Door Sweep - Clear Aluminum</b>	EACH	\$56.00	\$125.00 / hr.	\$76.00
<b>36" Residential Door Sweep - Dark Bronze</b>	EACH	\$60.00	\$125.00 / hr.	\$80.00
<b>36" Residential Door Sweep - Gold</b>	EACH	\$63.00	\$125.00 / hr.	\$83.00
<b>48" Commercial Xcluder® Door Sweep</b>	EACH	\$71.00	\$125.00 / hr.	\$91.00
<b>48" Xcluder® Low Profile door sweep – Clear Aluminum</b>	EACH	\$46.00	\$125.00 / hr.	\$66.00
<b>48" Residential Door Sweep Clear Aluminum</b>	EACH	\$65.00	\$125.00 / hr.	\$85.00
<b>48" Residential Door Sweep Dark Bronze</b>	EACH	\$68.00	\$125.00 / hr.	\$88.00
<b>48" Residential Door Sweep Gold</b>	EACH	\$73.00	\$125.00 / hr.	\$93.00
<b>96" Commercial Xcluder® doorsweep</b>	EACH	\$143.00	\$125.00 / hr.	\$163.00
<b>8' Dock Leveler Seals 2/each</b>	EACH	\$284.00	\$125.00 / hr.	\$389.00
<b>Dock Hinge Cover</b>	EACH	\$79.00	\$125.00 / hr.	\$108.00
<b>3" T Rubber Door Seal</b>	EACH	\$8.00	\$125.00 / hr.	\$11.00
<b>4" T Rubber Door Seal</b>	EACH	\$8.00	\$125.00 / hr.	\$11.00
<b>5" T Rubber Door Seal</b>	EACH	\$15.00	\$125.00 / hr.	\$21.00

## QUICK SERVICE RESTAURANT PROGRAM

### Basic Service Program - \$42 monthly / \$504.00 per year

- Scheduled service and inspection once per month
- 2 Interior Rodent Traps
- 1 Exterior Rodent Station

### Complete Service Program - \$65 monthly / \$780 per year

- Scheduled service and inspection once per month
- 2 Interior Rodent Traps
- 1 Exterior Rodent Station
- Lease and service 1 Insect Light Trap (April - October) \*
- No Fly Zone™ Program

\*Additional Insect Light Trap rental and service available for an additional \$15 per month

Call backs for covered pests included between 6am – 6pm Monday-Friday

# Business Protection Program Pricing

The Business Protection Program pricing includes the service cost for up to 8 pieces of equipment. If more than 8 pieces of equipment is needed, use the pricing guide below to add the additional cost per service for each piece of equipment. Equipment pricing is not included with the Business Protection pricing, use the equipment pricing below.

Number of Services	Estimated Square Footage													
	12		Up to 2,000		2,001-5,000		5,001-10,000		10,001-15,000		15,001-25,000		25,000+	
Pest Pressure	Per Svc.	Annual	Per Svc.	Annual	Per Svc.	Annual	Per Svc.	Annual	Per Svc.	Annual	Per Svc.	Annual	Per Svc.	Annual
Basic Service - Non-Food (Insect - Rodent)	\$35	\$420	\$44	\$528	\$53	\$636	\$61	\$732	\$70	\$840	\$88	\$1,056		
Basic Service - Food served (Insect - Rodent)	\$45	\$540	\$56	\$672	\$68	\$816	\$79	\$948	\$90	\$1,080	\$113	\$1,356		
Basic Service & No Fly Zone (small & large flies)	\$55	\$660	\$69	\$828	\$83	\$996	\$96	\$1,152	\$110	\$1,320	\$138	\$1,656		
Basic Service & Perimeter Protection (2 per year - Exterior windows & doors only)	\$60	\$720	\$75	\$900	\$90	\$1,080	\$105	\$1,260	\$120	\$1,440	\$150	\$1,800		
Basic & No Fly Zone & Perimeter Protection (2 per year - exterior windows & doors only)	\$65	\$780	\$81	\$972	\$98	\$1,176	\$114	\$1,368	\$130	\$1,560	\$163	\$1,956		

Monthly service includes additional service calls at no charge unless otherwise specified in the contract or agreed upon with the client.

Number of Services	Estimated Square Footage													
	6		Up to 2,000		2,001-5,000		5,001-10,000		10,001-15,000		15,001-25,000		25,000+	
Pest Pressure	Per Svc.	Annual	Per Svc.	Annual	Per Svc.	Annual	Per Svc.	Annual	Per Svc.	Annual	Per Svc.	Annual	Per Svc.	Annual
Basic Service - (Insect - Rodent)	\$35	\$210	\$44	\$264	\$53	\$318	\$61	\$366	\$70	\$420	\$88	\$528		
Basic Services & Perimeter Protection (2 per year - Exterior windows & doors only)	\$60	\$360	\$75	\$450	\$90	\$540	\$105	\$630	\$120	\$720	\$150	\$900		

Bi-monthly service includes two (2) additional services per year at no charge. All additional service calls will be charged at the per-service rate.

Number of Services	Estimated Square Footage													
	4		Up to 2,000		2,001-5,000		5,001-10,000		10,001-15,000		15,001-25,000		25,000+	
Pest Pressure	Per Svc.	Annual	Per Svc.	Annual	Per Svc.	Annual	Per Svc.	Annual	Per Svc.	Annual	Per Svc.	Annual	Per Svc.	Annual
Basic Service - (Insect - Rodent)	\$35	\$140	\$44	\$176	\$53	\$212	\$61	\$244	\$70	\$280	\$88	\$352		
Basic Service & Perimeter Protection (2 per year - Exterior windows & doors only)	\$60	\$240	\$75	\$300	\$90	\$360	\$105	\$420	\$120	\$480	\$150	\$600		

Quarterly service includes one (1) additional service per year at no charge. All additional service calls will be charged at the per-service rate.

Program services are to be performed between hours of 6 a.m. and 6 p.m. Increase charge by 1.25x - 1.5x for off hours and weekends. In the event of existing pest infestations, an initial charge may be necessary. This will be calculated by time (hourly rate of \$100.00 6 a.m. – 6 p.m. weekdays and \$150 6 p.m. – 6 a.m. weekends) and materials.

## Equipment Pricing

Equipment pricing is not included with the Business Protection pricing guide. Use the equipment pricing below. Pricing for additional models of equipment can be found in the McCloud Service Pricing Guide.

Multi-Catch Trap	\$16.00 each
Secured Exterior Rodent Station	\$23.00 each
Halo 15 ILT	\$168.00 each
Halo 30 ILT	\$224.00 each
Halo 45 ILT	\$375.00 each
Gilbert 601T Jr. ILT	\$383.90 each
Gilbert Flying Venus	\$215.66 each
Vector Plasma ILT	\$336.24 each

## Price to Service Additional Equipment

Service for up to 8 pieces of equipment is included with the Business Protection Program pricing. To add service for additional equipment, use the pricing listed below and add it to the business protection program price per service for each additional piece of equipment type.

Cost to service each additional multi-catch trap	\$2.50 per additional trap
Cost to service each additional exterior rodent station	\$2.50 per additional station
Cost to service each additional Insect Light Trap	\$6.50 per additional ILT

## Example of Estimated Square Footage

Up to 2,000 Sq. Ft.	7-11 Convenient Store
2,001 - 5,000 Sq. Ft.	McDonald's
5,001 - 10,000 Sq. Ft.	Buffalo Wild Wings
10,001 - 15,000 Sq. Ft.	Ace Hardware
15,001 - 25,000 Sq. Ft.	PetSmart
25,000 + Sq. Ft.	Meijer / Kroger

## Type of Businesses that may qualify for a Business Protection Program

Office Buildings	Retail Stores (non-food)	Hair Care / Hair Salon / Barber
Private Medical Practice	Strip Mall	Laundromats / Cleaners
Storage Facilities / Units	Recreational Facilities	Auto Repair Centers
Home Repair Centers	Camper / Boat / RV Storage	Junk Yards
Waste Facilities / Recycling	Mini-clinics	Emergency Clinics

Business Protection program is not limited to business categories listed above

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## BED BUG MANAGEMENT

### Inspection Service

- **Unit Inspection: \$125.00 per unit** - *\*If inspection results in application, \$50.00 of the inspection fee will be applied to the cost of treatment.*
- **Follow Up Inspection for Thermal Remediation** - If bed bugs are found during the follow up inspection after a thermal remediation, conventional treatments are included at no additional cost. The cost for additional thermal remediation treatments are indicated in the price guide below.

**Trip Charge** –A trip charge will be assessed if the area(s) to be treated are not prepared at the time the service specialist arrives.

- **Thermal Remediation Trip Charge:** \$250 trip charge
- **Conventional Treatment Trip Charge:** Hourly application rate (\$135 Chicago, \$125 non-Chicago)

**All questions should be directed to the Thermal Remediation Manager - 800-269-3223 | mccloud15@mccloudservices.com**

### CONVENTIONAL TREATMENT PRICING

Area to Treat	Cost Per Service
<b>HOTELS / GUEST ROOMS</b> <ul style="list-style-type: none"> <li>• Infested unit treatment and unit inspection for adjacent units (horizontal &amp; vertical)</li> <li>• Follow up inspection and/or treatment 7-14 days from initial service</li> <li>• One mattress encasement included. See pricing below for additional encasements.</li> <li>• 4 ClimbUp bed bug monitors included. See pricing below for additional ClimbUps.</li> </ul>	<b>\$285.00 Per Unit</b>
<b>Treatment of each additional unit(s) at time of service</b>	<b>\$145.00 Per Unit</b>
<b>LIVING SPACE (APARTMENTS) – 2 BEDROOM</b> <ul style="list-style-type: none"> <li>• Infested unit treatment and unit inspection for adjacent units (horizontal &amp; vertical)</li> <li>• Follow up inspection and/or treatment 7-14 days from initial service</li> <li>• One mattress encasement included. See pricing below for additional encasements.</li> <li>• 4 ClimbUp bed bug monitors included. See pricing below for additional ClimbUps.</li> </ul>	<b>\$385.00 Per Unit</b>
<b>Treatment of each additional unit(s) at time of service</b>	<b>\$285.00 Per Unit</b>
<b>LIVING SPACE (APARTMENTS) – 3 BEDROOM</b> <ul style="list-style-type: none"> <li>• Infested unit treatment and unit inspection for adjacent units (horizontal &amp; vertical)</li> <li>• Follow up inspection and/or treatment 7-14 days from initial service</li> <li>• One mattress encasement included. See pricing below for additional encasements.</li> <li>• 4 ClimbUp bed bug monitors included. See pricing below for additional ClimbUps.</li> </ul>	<b>\$485.00 Per Unit</b>
<b>Treatment of each additional unit(s) at time of service</b>	<b>\$385.00 Per Unit</b>

### THERMAL REMEDIATION PRICING

Area to Treat	Cost Per Service
<b>1 – 2 UNITS (HOTEL / APARTMENT)</b> <ul style="list-style-type: none"> <li>• Infested unit treatment and unit inspection for adjacent units (horizontal &amp; vertical)</li> <li>• Follow up inspection 7-14 days from time of treatment</li> <li>• One mattress encasement included. Additional encasements see pricing below.</li> <li>• 4 ClimbUp bed bug monitors per unit included. See pricing below for additional ClimbUps.</li> </ul>	<b>\$900.00 Per Unit</b>
<b>Treatment of each additional unit(s) at time of service</b>	<b>\$900.00 Per Unit</b>
<b>3 UNITS OR MORE (HOTEL / APARTMENT)</b> <ul style="list-style-type: none"> <li>• Infested unit treatment and unit inspection for adjacent units (horizontal &amp; vertical)</li> <li>• Follow up inspection 7-14 days from time of treatment</li> <li>• One mattress encasement included. Additional encasements see pricing below.</li> <li>• 4 ClimbUp bed bug monitors per unit included. See pricing below for additional ClimbUps.</li> </ul>	<b>\$900.00 Per Unit</b>
<b>Treatment of each additional unit(s) at time of service</b>	<b>\$900.00 Per Unit</b>
<b>3 UNITS OR MORE (HOTEL / APARTMENT) – PRE-PAYMENT PLAN</b> <ul style="list-style-type: none"> <li>• Infested unit treatment and unit inspection for adjacent units (horizontal &amp; vertical)</li> <li>• Follow up inspection and/or treatment 7-14 days from initial service</li> <li>• One mattress encasement included. See pricing below for additional encasements.</li> <li>• 4 ClimbUp bed bug monitors included. See pricing below for additional ClimbUps.</li> </ul>	<b>\$850.00 Per Unit</b>
<b>Treatment of each additional unit(s) at time of service</b>	<b>\$850.00 Per Unit</b>
<b>City of Chicago Residents: Customer is responsible for all permit processing fees.</b>	

Mattress Encasement Products - Allerzip Smooth "D" Mattress Covers		
Description	Size	Cost
Twin 6"	38 x 75 x 6	\$56.00
Full 6"	54 x 75 x 6	\$63.00
Queen 6"	60 x 80 x 6	\$74.00
King 6"	76 x 80 x 6	\$79.00

**Bed Bug Monitors**  
\$2.50 each

**Single Family Homes Quoted by Number of Rooms.**  
**Site Visit Required**

## HOME PROTECTION PLAN

## Tri-Annual Service (3 visits per year) Call backs included at no charge throughout the year

Winter Service (December – March)	Summer Service (April – August)	Fall Service (September – November)
Preventative Service / Treatment Interior Inspection <b>Target pests:</b> Rodents, silverfish, centipedes.	Interior Inspection Exterior Service /Treatment <b>Target pests:</b> Ants, stinging insects, centipedes, silverfish.	Interior Inspection Exterior Service /Treatment <b>Target pests:</b> Rodents, stinging insects, occasional invaders.

## Pest Coverage

✓ Commensal Rodents	✓ Wood Roaches	✓ Asian Lady Beetles	✓ Cellar Spiders	✓ Stinging Insects	✓ Silverfish/Firebrats
✓ Sow / Pill Bugs	✓ Ants	✓ Boxelder Bugs	✓ Centipedes	✓ Stink Bugs	✓ Wasps / Bees Nests*
✓ Ground Beetles	✓ Carpenter Ants	✓ Millipedes	✓ Cluster Flies	✓ Earwigs	✓ Carpenter Bees
✓ American Cockroaches	✓ Pharaoh Ants	✓ Crickets	<i>Treatment for all other species will be priced on an application basis only.</i>		

**Wasps / Bees Nests\*:** Nests for the following stinging insects: yellow jackets, paper wasps and carpenter bees.

**Please note:** McCloud Services supports the protection of pollinators and for this reason, we recommend the use of bee keeper services for live honey bee colony and honey bee swarm removals. We do not include honey bees as a covered pest.

Services exclude, bed bugs, and wood-destroying insects including but not limited to: termites, wood boring beetles, or any pest or pest situation where significant additional labor and materials are required for elimination. Contact applications for stored product pests are included, if performed during normal service hours.

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- Annual visual wood destroying pest inspection (this is not a guarantee) just a value-add winter time addition
- Wildlife removal services available
- Billed following service completion

## INITIAL SERVICE CHARGE

Initial Service Fee based on the square footage of their home. Customer will be charged the monthly fee the following month and thereafter.

SQ. FOOTAGE OF HOME	INITIAL SERVICE CHARGE (New Customers Only)
1,000 – 2,000 Sq. Ft	\$160.00
2,000 - 4,000 Sq. Ft	\$200.00
4,000 + Sq. Ft	\$250.00

## HOME PROTECTION PLAN PRICING GUIDE

SQ. FOOTAGE OF HOME	ANNUAL COST - ALL MARKETS	MONTHLY COST
1,000 – 2,000 Sq. Ft	\$480.00	\$40.00
2,000 - 4,000 Sq. Ft	\$600.00	\$50.00
4,000 + Sq. Ft	\$600.00 PLUS \$100 per each additional 1,000 square feet	Rate based on total square footage

## ONE TIME CORRECTIVE SERVICES

Stinging Insects – Ground Based Nest up to 8ft.	\$150.00
Stinging Insects – Tree based up to 24 foot	\$250.00
Ants, Spiders, Mice, Occasional Invaders	\$205.00 - 30-day plan includes one follow up service
Ants, Spiders, Mice, Occasional Invaders – Additional Follow up for severe infestations	\$100.00 per follow up *Propose annual program

## WOOD DESTROYING INSECT SERVICES

SERVICE	COST
Wood Destroying Insect Inspection	\$225.00 per inspection
Conventional Termite Treatment Soil (Exterior Rodding)	\$3.50 per ft. - When depth to footer is greater than 20 inches. Increase to \$4.50/ft.
Conventional Termite Treatment Concrete (Interior sub-slab injecting)	\$4.00 per foot
Termite Program Annual Renewal	15% of Initial Job
Termite Spot Treatment (up to 3.5 hours)	\$550.00 minimum - 1-year warranty with no renewal
Termite Spot Treatment (over 4 hours)	\$950.00 - 1-year warranty with no renewal
Termite Slab Pre-treat	\$0.25 per sq. ft., followed up with perimeter treatment at \$3.50 per foot. <b>1-year warranty with 15% of job as renewal after year 1</b>
Termite Baiting Program	\$6.00 per foot - 1-year warranty with 15% of job as renewal after year 1

## FUMIGATION

	Domestic	Multiple Trailers DOMESTIC (2 or more) <i>Must be same day /site</i>	ISPM*	Multiple Trailers ISPM* (2 or more) <i>Must be same day /site</i>	Additional Stamping
Container Fumigation (Monday – Friday)	\$575.00	\$525.00	\$650.00	\$600.00	\$105.00 / hr.
Container Fumigation (Weekends & Holidays)	\$650.00	\$600.00	\$725.00	\$675.00	\$105.00 / hr.
Container Fumigation: ProFume® (Monday – Friday)	\$650.00	\$600.00			
Container Fumigation: ProFume® (Weekends & Holidays)	\$800.00	\$750.00			
Container Fumigation: Mosquito Control & Zika Virus Management	\$250.00	\$350.00			
ULV Treatment & Fumigation	Use pricing worksheet and see manager for approval				
Contracted Container / Rail Car Fumigation	See Fumigation Manager				
USDA Fumigation	See Fumigation Manager				
Structural Fumigation	See Fumigation Manager				
Grain Bin Fumigation	See Fumigation Manager				

- Variation on price needs approval by the Fumigation Manager
- For more than 5 containers, contact the Fumigation Manager

\*Includes up to 1 hour of stamping. ISPM fumigations performed on Fridays are considered "weekend," as reading must be taken at a 24-hour period and cannot be postponed until Monday.

## TECHNICAL CONSULTING

SERVICE	DESCRIPTION	RATE
Sanitation / GMP Inspection with narrative report	Detailed facility inspections can be conducted to determine conditions conducive to pests and related regulatory compliance. Inspection findings can also be combined with a staff training session to discuss actions to remediate pests and non-compliance issues.	\$200.00 / hr.
Corrective Action Report	4-hour inspection of facility with report documenting conditions that increase the potential of pest populations. <b>*Minimum 4 hours</b>	\$200.00 / hr.
Technical Inspection	4-hour inspection of facility focused on a particular problem conducted by technical staff. <b>* Minimum 4 hours</b>	\$200.00 / hr.
Insect Identification Service (Non-Customer)	McCloud can provide identification of insects and pest damage by quality photo and or receipt of specimen by our entomologists. In some cases, a photo may not be sufficient for positive identification but when a quick determination is needed, it can be considered.	\$200.00 / hr.

## ADDITIONAL SERVICES

SERVICE	DESCRIPTION	RATE
Pre-Audit Assessment	Provide inspection of facility IPM program prior to 3rd party audit to ensure standards of auditing agency are met.	\$125.00 / hr.
Equipment Inspection	Inspection of cleaning equipment, forklifts, scissor lifts, etc.	\$105.00 / hr.
Rooftop Inspection	Facility's roof top is inspected for pest entry points, pest harborage (including bird), and conditions that could lead to pest presence.	\$105.00 / hr.
Spider Web Removal	Removal of spider webs from facility via vacuums, brushes, and other methods.	\$105.00 / hr.
Drop Ceiling Inspection	Drop ceiling tiles are removed to provide access to void between tiles and ceiling. This void is inspected for pest entry points, pest harborage, and conditions that could lead to pest presence.	\$105.00 / hr.
Dropping Removal	Rodent droppings are removed via vacuum.	\$105.00 / hr.
Locker Cleanout	Scheduled access to employee lockers for cockroach inspection and treatment.	\$105.00 / hr.
Facility Assessment	Operations management will conduct a thorough data review and assessment of the facility, then meet with facility management to discuss concerns and/or changes to the program. Current 3rd party audit standards require a minimum of one facility assessment per year.	\$250 / each
Quality Audit	Operations management will conduct a thorough review of your logbook and facility to ensure that the program is implemented properly and in accordance with program specifications.	\$125 / each
Data Review	Quality Assurance will identify pest and condition issues by area, material use, and monitor program efficacy. Using an analysis of pests, conditions, and material application trends; service report documentation is examined for accuracy and service duration.	\$65 / each
Stored Product Pest Protection	Inspect for stored product pest activity and monitor pheromone trap activity.	See Formula Worksheet
Indianmeal Moth Mating Disruption	Control Indianmeal Moth populations with pheromones. Supplementary to Stored Product Pest Protection program.	See Formula Worksheet
Bird Exclusion	<b>Use pricing worksheet and see manager for approval</b>	
LogIt Electronic Logbook	Electronic logbook using McCloud iPad	<b>\$39.00 / month using customer WiFi</b> <b>\$69.00 / month with AT&amp;T data card</b> <b>\$24.00 / month for each additional service location added to existing client iPad</b>

## CLIENT TRAINING

**\$800 minimum rate based on 4 hours | \$200 each additional hour + Expenses***\*Expenses include travel, shipping and materials.*

TRAINING	DESCRIPTION	
Food Safety Talks	Classroom-based food presentations on food safety issues.	
Pest Management Talks	Classroom-based presentations on pest management issues.	
Pest Management Training	Provide training on pest biology and management and inspecting incoming goods.	
Incoming Shipment Inspection Process & Training	Training on the proper method of inspecting incoming shipments for pests. This training includes classroom instruction with an optional hands-on training option.	
Web-Based Training Seminars	If training needs require the participation of several locations, McCloud is equipped to provide training via webinar to these locations.	
On-Site Technical Training Seminars	Our staff can provide customized training at your site on a variety of topics related to food safety and pest management. Common topics: bed bug recognition and response, employee's roles in pest prevention, pests and the GMP connection.	
General Consulting	Onsite consulting on pest related problems and prevention. A detailed report including observations and recommendations will be provided.	
Chemical Storage Compliance	When pesticides are stored on site, proper storage practices must be followed for safety, regulatory and third party audit practice and compliance. McCloud can assist in confirming compliance with a chemical storage audit.	
Food Safety Training (ServSafe)	Food safety training by ServSafe certified instructor.	<b>\$1,000 per day (8 hours) + expenses and \$40.00 per person</b>

## RETAIL PRICING Install rates are based on the hourly rate.

## RODENT EQUIPMENT PRICING

	UNIT	CUSTOMER PRICE
AEGIS - RP STATION (BLOCK INCLUDED)	EACH	\$23.00
AEGIS BLACK MOUSE STATION CASE	CASE	\$36.00
BELL EVO - RP STATION (BLOCK INCLUDED)	EACH	\$23.00
CATCHMASTER 48R CASEW/PUTTY	CASE	\$95.00
CATCH-MASTER SUPER MOUSE BOARD	EACH	\$35.00
KETCH-ALL PROTECTOR	EACH	\$35.00
LIL PETE STATION SOLID LID	CASE	\$95.00
LIL PETE STATION SOLID LID	EACH	\$8.00
PRO-KETCH CLEAR LID EACH	EACH	\$16.00
SNAP E MOUSE TRAP EACH	EACH	\$2.15
SNAP-E MOUSE TRAP COVER GRAY	CASE	\$55.00
PRO-KETCH GUARD	EACH	\$35.00
TRAPPER LTD CASE	CARTON	\$35.00
TRAPPER MAX	CASE	\$26.00
TRAPPER MC GLUE TRAP 48CS	CASE	\$25.00
PRO-KETCH SOLID (MCCLOUD)	EACH	\$16.00
PROTECTA SANDSTONE	EACH	\$30.00

## MISCELLEANOUS

	UNIT	CUSTOMER PRICE
FOAMER SIMPSON	EACH	\$225.00
MOP UP 5# PAIL	PAIL	\$50.00
PRO CONTROL FOGGERS	EACH	\$5.00
PURGE - CLEAN AIR	EACH	\$10.00
PURGE 1 CLEAN AIR 1.76% CAN	EACH	\$18.00
PURGE 3 CLEAN AIR 6.4 OZ CAN	CAN	\$18.00
PURGE III 5.25 OZ	EACH	\$13.00
TDC 1000 TIME MIST DISPENSER	EACH	\$50.00
SCARE EYES	EACH	\$11.50

## STORED PRODUCT PEST

907 BOARDS WITH PHEREMONE	EACH	\$3.00
CIDETRAK IMM 36 PER BOX	BOX	\$250.00
DOME CIGARETTE BEETLE CTN	CARTON	\$46.00
PT-4 ALLURE IMM COMPLETE EACH	EACH	\$7.50
STORGARD IMM PCO PHERACON II CTN	EACH	\$130.00
STORGARD IMM PH 6/CTN	BOX	\$33.00
STORGARD LURE CFB/RFB EACH	EACH	\$5.15
STORGARD LURE CIGARETTE BEETLE	EACH	\$5.15
STORGARD LURE IMM+4 EACH	EACH	\$5.15
STORGARD PHER 2 TRAP	EACH	\$5.15
X-LURE COMBO PHEROMONE TRAP	EACH	\$6.00

## PAYMENT OPTIONS

McCloud offers several payment options for your convenience including Check, Credit Card, E-check (EFT) and ACH / Wire.

- **Annual Pre-Pay:** If you pay for one year of service up front, we will offer a 3% discount off our already competitive pricing. If you pre-pay by CHECK OR EFT, please complete the EFT Payment Authorization section below. Pre-Pay discount does not apply if payment is made by credit card.
- **E-Check (EFT) Monthly:** This payment is made in the form of an electronic funds transfer (EFT). We will draft your bank account each Billing Period for the invoiced amount. Please complete the E-check (EFT) Payment Authorization section below.
- **Credit Card:** We accept all major credit cards and will charge your credit card the monthly invoiced amount upon service completion. Please complete the Credit Card Authorization section below. Discounts do not apply when paying by credit card.
- **Check:** We will accept your check and payment is due to us based on the terms specified in the Service Agreement each Billing Period. Payment by check may subject to credit approval by McCloud Services at their sole discretion. Please complete a Credit Application if the monthly payment exceeds \$1,000. Check is not an option for residential customers, unless annual pre-paying.
- **ACH/Wire:** If you have the ability to pay by electronic funds transfer or wire transfer where you “push” the funds to our account, we can set up arrangements for you. Please contact our Billing Department for details at 224-227-6525. ACH/Wire is not an option for residential customers.